

**Table 1 – Category and Products Offered**

	*A/V Equipment Categories	√ all products offered	Products	Manufacturer  (note: state a mfg(s)/discount for all products within a category or individual mfg(s) and discounts according to product.	% Discount  From Mfg List Price
1	<u>Audio</u>	<input checked="" type="checkbox"/>  <input checked="" type="checkbox"/>  <input checked="" type="checkbox"/>  <input checked="" type="checkbox"/>  <input checked="" type="checkbox"/>  <input checked="" type="checkbox"/>  <input checked="" type="checkbox"/>  <input checked="" type="checkbox"/>	Amplifiers  Assisted Listening Systems  Headsets (wired & wireless)  Microphones (wired & wireless)  Mixers and Processors  Recorders and Players  Speakers	Atlas Sound  Audix  Audio Technica ES  AKG  BiAmp  Bogen  Crestron  Crown  Extron  Jabra  JBL  Listen Technologies  Marantz/Denon Professional  Plantronics/Poly  QSC  Sennheiser  Shure  Sony  Tascam  TOA  Williams Sound  Yamaha/Revo Labs	25%  15%  35%  35%  40%  15%  47%  25%  42%  20%  30%  25%  15%  20%  25%  15%  20%  15%  15%  22%  20%
			Other/Optional		

2	<u>Video</u>	<input checked="" type="checkbox"/>	Cameras	AMX	33%
		<input checked="" type="checkbox"/>	Camcorders	Aver	15%
		<input checked="" type="checkbox"/>	Digital Cameras	BrightSign	20%
		<input checked="" type="checkbox"/>	Digital Signage Devices	Canon	15%
		<input checked="" type="checkbox"/>	Document Cameras	Crestron	42%
		<input checked="" type="checkbox"/>	Editing and Streaming Devices	Crestron Flex	15%
		<input checked="" type="checkbox"/>	Recorders	Elmo	15%
				Extron	40%
				Huddly	15%
				Key West	15%
				Logitech	15%
				Lumens	20%
				Mersive	15%
				Panasonic	15%
		PTZ Optics	15%		
		Qomo	25%		
		Sonic Foundry	15%		
		Sony	15%		
		T1V	15%		
		Vaddio	15%		
		Visix	15%		
		WolfVision	15%		
			Other/Optional:		
3	<u>Displays</u>	<input checked="" type="checkbox"/>	Interactive Projectors	Avocor	17%
		<input checked="" type="checkbox"/>	Interactive Displays and Whiteboards	Barco	20%
		<input checked="" type="checkbox"/>	Monitors when components of a contained system	Christie Digital	18%
		<input checked="" type="checkbox"/>	Projectors	ClearTouch	15%
		<input checked="" type="checkbox"/>	Televisions	DaLite	25%
		<input checked="" type="checkbox"/>	Screen and Shade Projection Systems	Draper	30%
				Epson	15%
				LG	20%
				NanoLumens	15%
				NEC	15%
				Newline	25%
		Panasonic Displays	20%		
		Panasonic Projectors	28%		

				Planar Samsung Sharp Sony UniLumens	20% 25% 15% 30% 20%
			Other/Optional:		
4	<b><u>Control Signal Distribution Systems</u></b>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	Cables, Wiring and Other Supplies Control and Presentation Systems Control System Panels Surge Protectors Switches and Routers System Software incidental to system operation Wireless Control Devices and Systems	AMX APC Atlona BSS Crestron Extron Furman Icron Kramer Middle Atlantic QSC RGB Spectrum	35% 15% 27% 30% 40% 40% 15% 15% 15% 35% 28% 20%
			Other/Optional:		
5	<b><u>Lighting</u></b>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	Bulbs Controllers and Dimmers Lighting Fixtures	AMX Crestron	35% 40%
			Other/Optional:		
6	<b><u>Racks, Carts and Support Systems</u></b>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	Bags Cases	AVFI Chief Ergotron	25% 27% 15%

		<input checked="" type="checkbox"/>	Charging Carts	Middle Atlantic	35%
		<input checked="" type="checkbox"/>	Support Racks	Spectrum	30%
		<input checked="" type="checkbox"/>	System Racks		
			Mobile System Cabinet		
			Other/Optional: Lecterns/Podiums	AVFI	25%
				Spectrum	30%
7	<b>General Installation Components</b> Percentage not to exceed 4% total equipment cost and 4-6% of installation cost, level of complexity is a relevant factor to consider. Total not to exceed 10%. UGU to agree in advance to % charged.	<input checked="" type="checkbox"/>	Batteries	Brand names/Manufacturers do not apply in the Category	N/A
		<input checked="" type="checkbox"/>	Brackets		
		<input checked="" type="checkbox"/>	Cables		
		<input checked="" type="checkbox"/>	Connectors		
		<input checked="" type="checkbox"/>	Faseners		
		<input checked="" type="checkbox"/>	Fuses		
		<input checked="" type="checkbox"/>	Hangers		
		<input checked="" type="checkbox"/>	Lamps		
		<input checked="" type="checkbox"/>	Mounts		
		<input checked="" type="checkbox"/>	Wiring		
		<input checked="" type="checkbox"/>	Zip Ties		
		<input checked="" type="checkbox"/>	Electrical Tape		

\*Include \$1.00 on Line 1 in the SCEIS On-line Bid Table for Equipment to facilitate system acceptance.

PriceBook Date	ITEM	Category	ITEM DESC	MANUFACTURE NAME	MSRP	SC Price
2/1/2026	JK-BLU103	Control/Signal Distribution Systems - AV Switchers/Routers	Ntwrk Signal Processor Voip	BSS	\$ 4,810.00	\$ 3,367.00
2/1/2026	JK-BSOMNI32E	Control/Signal Distribution Systems - AV Switchers/Routers	I/O Expander For Aes3 Analog	BSS	\$ 10,300.00	\$ 7,210.00
2/1/2026	JK-BLU100	Control/Signal Distribution Systems - AV Switchers/Routers	Ntwrk Sgnl Prcssr 12 Mic/Line	BSS	\$ 3,600.00	\$ 2,520.00
2/1/2026	JK-BLUCARDIN	Control/Signal Distribution Systems - AV Switchers/Routers	4 Analog Input Mic/Line Card	BSS	\$ 505.00	\$ 353.50
2/1/2026	JK-ACVWHT	Control/Signal Distribution Systems - AV Switchers/Routers	Analog Controller W/Volume-Wht	BSS	\$ 85.00	\$ 59.50
2/1/2026	JK-EC4BBLKUS	Control/Signal Distribution Systems - AV Switchers/Routers	Ethernet Ctlr W/4 Btn-Blk-Us	BSS	\$ 390.00	\$ 273.00
2/1/2026	JK-EC4BVWHT	Control/Signal Distribution Systems - AV Switchers/Routers	Ethernet Controller W/Vol 4 B	BSS	\$ 445.00	\$ 311.50
2/1/2026	JK-ECVWHTMEU	Control/Signal Distribution Systems - AV Switchers/Routers	ETHERNET CONTROLLER	BSS	\$ 300.00	\$ 210.00
2/1/2026	JK-BLU160	Control/Signal Distribution Systems - AV Switchers/Routers	Ntwrk Sgnl Prcssr Blulink	BSS	\$ 5,110.00	\$ 3,577.00
2/1/2026	JK-EC4BWHTUS	Control/Signal Distribution Systems - AV Switchers/Routers	Ethernet Ctlr W/4 Btn-Wht-Us	BSS	\$ 390.00	\$ 273.00
2/1/2026	JK-ECVWHT	Control/Signal Distribution Systems - AV Switchers/Routers	Ethernet Controller W/Vol	BSS	\$ 300.00	\$ 210.00
2/1/2026	JK-EC8BVBLK	Control/Signal Distribution Systems - AV Switchers/Routers	Ethernet Controller W/Vol 8 B	BSS	\$ 585.00	\$ 409.50
2/1/2026	JK-BLU8V2WHT	Control/Signal Distribution Systems - AV Switchers/Routers	Bssblu8v2 Wall Controler Wht	BSS	\$ 1,020.00	\$ 714.00
2/1/2026	JK-BLUBOB2	Control/Signal Distribution Systems - AV Switchers/Routers	8-Channel Analog Break-Out Box	BSS	\$ 1,155.00	\$ 808.50
2/1/2026	JK-BLU50	Control/Signal Distribution Systems - AV Switchers/Routers	Ntwrk Sgnl Prcssr 4 Mic/Line	BSS	\$ 1,975.00	\$ 1,382.50

2/1/2026	JK-BLUUSBMUS	Control/Signal Distribution Systems - AV Switchers/Routers	Bss Blu-Usb 8x8 Usb To Blu Lin	BSS	\$ 420.00	\$ 294.00
2/1/2026	JK-BLU326	Control/Signal Distribution Systems - AV Switchers/Routers	Ntwrkd I/O Expander W/Dante	BSS	\$ 4,270.00	\$ 2,989.00
2/1/2026	JK-BLUBIB	Control/Signal Distribution Systems - AV Switchers/Routers	8-Channel Analog Break-In Box	BSS	\$ 1,255.00	\$ 878.50
2/1/2026	JK-RCKSHLF1U	Control/Signal Distribution Systems - AV Switchers/Routers	Rack Mount Kit F/2 Blu-Bib	BSS	\$ 135.00	\$ 94.50
2/1/2026	JK-BLUDAN	Control/Signal Distribution Systems - AV Switchers/Routers	Blu Link To Dante Bridge	BSS	\$ 1,280.00	\$ 896.00
2/1/2026	JK-AC5SBLKV	Control/Signal Distribution Systems - AV Switchers/Routers	Bss Hiqnet Wc Ac5s Blk Us	BSS	\$ 125.00	\$ 87.50
2/1/2026	JK-BLUGPX	Control/Signal Distribution Systems - AV Switchers/Routers	BSS BLU-GPX GPIO EXPANDER	BSS	\$ 2,555.00	\$ 1,788.50
2/1/2026	JK-ACVBLKUS	Control/Signal Distribution Systems - AV Switchers/Routers	Analog Controller With Volume	BSS	\$ 108.19	\$ 75.73
2/1/2026	JK-EC8BVWHT	Control/Signal Distribution Systems - AV Switchers/Routers	Ethernet Controller W/Vol 8 B	BSS	\$ 585.00	\$ 409.50
2/1/2026	JK-EC4BVBLK	Control/Signal Distribution Systems - AV Switchers/Routers	Ethernet Controller W/Vol 4 B	BSS	\$ 445.00	\$ 311.50
2/1/2026	JK-BLU806	Control/Signal Distribution Systems - AV Switchers/Routers	Ntwrkd Sgnl Prcssr W/Dante	BSS	\$ 6,775.00	\$ 4,742.50
2/1/2026	JK-BSSOMNI25	Control/Signal Distribution Systems - AV Switchers/Routers	Digital Audio Processor (Dsp)	BSS	\$ 19,570.00	\$ 13,699.00
2/1/2026	JK-ECVBLK	Control/Signal Distribution Systems - AV Switchers/Routers	Ethernet Controller W/Vol Blk	BSS	\$ 300.00	\$ 210.00
2/1/2026	JK-BLU120	Control/Signal Distribution Systems - AV Switchers/Routers	Blu120 Signal Processor	BSS	\$ 3,670.00	\$ 2,569.00
2/1/2026	JK-BLUCARDOU	Control/Signal Distribution Systems - AV Switchers/Routers	Blu 4chnl Lin Output_Card	BSS	\$ 495.00	\$ 346.50
2/1/2026	JK-BLUBOB1	Control/Signal Distribution Systems - AV Switchers/Routers	8-Channel Analog Break-Out Box	BSS	\$ 1,075.00	\$ 752.50

2/1/2026	JK-BLU101	Control/Signal Distribution Systems - AV Switchers/Routers	Ntwrk Sgnl Prcssor 12 Mic/Lin	BSS	\$ 4,820.00	\$ 3,374.00
2/1/2026	JK-BLUAECIN	Control/Signal Distribution Systems - AV Switchers/Routers	Soundweb Contrio Controllers	BSS	\$ 1,690.00	\$ 1,183.00